



AusBiotech

Where life science leaders thrive

2026 Partnership Prospectus

Shape the Future with AusBiotech

March

Sydney, NSW

Women in Life Sciences Page 6

In celebration of International Women's Day, this event connects the community and honours the significant contribution of women's roles in the life sciences sector.

May

Perth, WA

AusBiotech MedtechInvest

Launched in 2024 as Australia's first boutique medtech investment roundtable forum. AusMedtechInvest fosters personal connections between medtech businesses and investors, driving capital to innovative ideas in a competitive market.

May

AusMedtech Page 17

Perth, WA

By partnering with AusMedtech, your organisation will not only gain visibility but also align with the forefront of medical technology innovation. You'll have the unique opportunity to position your brand alongside a conference that's shaping the future of healthcare.

October

Gold Coast, QLD

AusBiotech Invest

Connecting innovation with capital, this flagship event offers the opportunity for companies to pitch to and make meaningful connections with investors, alongside keynote presentations and panel discussions from investment specialists.

October

Gold Coast, QLD

AusBiotech

Australia's flagship life sciences conference promises cutting-edge insights, inspiring speakers, and unparalleled networking. With diverse topics and expert speakers, partnering with the nation's largest life sciences conference is your gateway to aligning your brand at the forefront of industry trends.

Quarterly

VIC, NSW, QLD, SA, WA

BioCheers & BioBriefings Page 34

Promote your brand locally through our state-based networking events.

Why Partner with us?

Multi-Year Agreements

Tailored Packages

Brand amplification: Secure a pivotal sponsorship role in AusBiotech's national annual events. Gain unparalleled brand exposure and become an integral part of Australia's biotechnology narrative.

Prominent logo placement: Position your brand at the forefront of AusBiotech's flagship events, securing high visibility with industry leaders, innovators, and decision-makers.

Customised sponsorship packages: Co-create a tailored package that aligns with your marketing objectives to maximise your brand's impact in the biotech sector.

Executive & VIP connections: Engage directly with industry powerhouses at networking events and in the exhibition hall.

Thought leadership: Participate in expert panels, establishing your brand as an authoritative voice and leader in our industry.

Year-round digital reach: Leverage prime placement on digital platforms, including event websites, email campaigns, and social media channels, ensuring regular touchpoints for your brand in the biotech community.

Enduring brand presence: Secure a multi-year agreement with AusBiotech, positioning your brand consistently at the vanguard of innovation. Benefit from sustained visibility and influence at premier events across several years, reinforcing your brand's impact and commitment to the biotech industry.

Budget stability and strategic allocation: Lock in your sponsorship at a stable rate with a multi-year contract, ensuring cost efficiency. This offers your brand strategic resource allocation for better financial planning and investment in future initiatives.

Long-term relationship building: Establish your brand as a trusted partner of AusBiotech events. By committing to a long-term sponsorship, foster deep and lasting connections with key industry players, enhancing your brand's credibility and network.

Leverage the flexibility of co-creating a bespoke sponsorship bundle combining multiple elements. This approach not only maximises your brand's exposure across various platforms at AusBiotech's premier events but also aligns closely with your specific marketing and engagement objectives.

What Happened in 2025?

AusBiotech is run by industry, for industry.

All membership fees and event costs are re-invested back into the organisation to remain sustainable and financially-sound, and focused on delivery of members' and industry's needs.

OUR SECTOR IN NUMBERS



2,905+

companies are working in the Australian life sciences sector in 2024 (numbers nearly doubled since 2017)

691

Pharmaceutical and biotechnology companies



901

Medical technology companies



347,466

People employed in the life sciences sector



Women Representation has increased to

40%

up from 35% in 2022

AUSBIOTECH YEAR'S IN NUMBERS



7,000

Attendees at our AusBiotech-led events



3,000+

AusBiotech members



36,000+

Social media followers across AusBiotech channels



11

Formal policy submissions made



33

Press releases issued

Our team is here to help

If you have any further enquiries regarding sponsorship or partnership opportunities feel free to contact our events team

events@ausbiotech.org

6 March

Sydney, NSW

Contact

Women in Life Sciences

www.ausbiotech.org/events/event/women-in-life-sciences-2026

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19 May

Perth, WA

Contact

AusBiotech MedtechInvest

Britney Toogood btoogood@ausbiotech.org
0428 553 199

19 - 21 May

Perth, WA

Contact

AusBiotech AusMedtech

www.ausmedtech.com.au

Anuhari Mallawarachchi amallawarachchi@ausbiotech.org
0491 373 746

20 October

Gold Coast, QLD

Contact

AusBiotech Invest

www.ausbiotechinvest.com

Britney Toogood btoogood@ausbiotech.org
0428 553 199

20 - 23 October

Melbourne, VIC

Contact

AusBiotech International Conference

www.ausbiotechic.com

Britney Toogood btoogood@ausbiotech.org
0428 553 199

Quarterly

VIC, NSW, QLD, SA, WA

Contact

BioCheers & BioBriefings

<https://www.ausbiotech.org/events/category/state-events>

Robyn Linder rlindner@ausbiotech.org
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Women in Life Sciences

Co-hosted by

AusBiotech



**Medicines
Australia**

Doltone House
Darling Island Wharf
SYDNEY

**6 March
2026**

Women in Life Sciences

**Doltone House
Darling Island Wharf
Sydney
6 March 2026**

Join us at Doltone House on March 6, 2026, for an educational and inspiring day as we host two landmark events focused on celebrating and advancing the contributions of women in the life sciences sector.

Women have steadily been working towards equal representation and recognition across the life sciences sector. According to AusBiotech's Biotechnology Sector Snapshot, women's representation has increased from 35% in 2022 to 40%. Despite this positive shift, women remain under-represented in senior and executive roles.

The Women in Life Science Leadership Summit offers an inspiring morning where emerging and seasoned professionals unite to explore strategies for achieving gender equity and fostering leadership development.

Following the Summit, the Women in Life Science Luncheon, co-hosted by AusBiotech and Medicines Australia, provides a dynamic platform for over 650 industry professionals. The luncheon emphasises mentorship and networking, championing gender equity and the development of future female leaders.

By sponsoring these events, you will play a crucial role in advancing gender equity, supporting mentorship, and shaping a more inclusive future for the life sciences industry. Join us in honouring and driving the progress of women in life sciences.

Women in Life Sciences Leadership Summit

**Doltone House
Darling Island Wharf
Sydney
8:00am
6 March 2026**

Start your day at the Women in Life Sciences Leadership Summit where meaningful connections meet dynamic dialogue. This interactive session offers more than just networking—it's a collaborative forum where industry leaders, rising stars, and aspiring professionals come together to exchange ideas and engage in insightful discussions.

Attendees will benefit from keynote speeches, panel discussions, and interactive workshops designed to empower women at all stages of their careers. The summit is designed to foster a rich environment of knowledge sharing, mentorship, and inspiration. Be part of the conversations driving progress and innovation in gender equity and leadership in life sciences.

	Member (exGST)	Non-member (exGST)	Registration Discount	Speaking Opportunity	Brand Promotion
Leadership Summit Co-host Partner (exclusive) (SOLD)	16,500	19,500	Y	Y	Y
Networking Breakfast Sponsor	8,000	11,000	Y		Y
Session Sponsor	5,000	7,500	Y	Y	Y
Coffee Cart	3,800	6,000	Y		Y

Leadership Summit Co-Host Partner

(exclusive)

SOLD

Member \$16,500 ex GST

Non-member \$19,500 ex GST

With exclusive speaking opportunities, premium branding, and marketing visibility, a this platinum partnership positions your company at the forefront of gender equity and inclusive leadership in life sciences.

Program:

- Co-host naming rights: Women in Life Sciences Leadership Summit
- 5-minute speaking opportunity to welcome guests and promote your brand
- Opportunity to provide speaker and program suggestions in consultation with AusBiotech

Delegate:

- Five (5) complimentary tickets to the Women in Life Sciences Leadership Summit

Branding:

- Opportunity to offer one (1) piece of promotional material for each table
- Opportunity to display a freestanding banner at the Women in Life Sciences Leadership Summit (banner to be provided by the partner)
- Opportunity to provide a gift for each guest of the Leadership Summit (items to be provided by partner)

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Opportunity for a joint media release with AusBiotech regarding the Women in Life Sciences program
- Recognised in all pre and post-event marketing, including LinkedIn and EDMs



Networking Breakfast Sponsor

Member \$8,000 ex GST

Non-member \$11,000 ex GST

Help kick off the Women in Life Sciences Leadership Summit in style by offering delegates a chance to connect and make new contacts.

Program:

- Verbal acknowledgement by the AusBiotech CEO

Delegate:

- Three (3) complimentary tickets to the Women in Life Sciences Leadership Summit

Branding:

- Opportunity to display a freestanding banner at the Women in Life Sciences Leadership Summit (banner to be provided by the partner)

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing





Session Sponsor

Member \$5,000 ex GST

Non-member \$7,500 ex GST

Shape a session and showcase why you are a leader in the life sciences sector. Help build the skill and provide real life practical experience to future leaders.



Program:

- Opportunity to provide a speaker, panellist or chair for the nominated session in consultation with the program committee

Delegate:

- One (1) ticket to the Women in Life Sciences Leadership Summit for the nominated speaker + one (1) additional registration

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing



Coffee Cart

Member \$3,800 ex GST

Non-member \$6,000 ex GST

Energise the breakfast leaders networking opportunities by sponsoring the coffee cart. Become a catalyst for caffeinated conversations and networking in the most energising way possible.

Program:

- Exclusive ownership of the barista coffee cart with company branding printed on the cart

Delegate:

- Two (2) tickets to the Women in Life Sciences Leadership Summit

Branding:

- Opportunity to provide sustainable disposable branded coffee cups (cups to be provided by partner)

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing

Women in Life Sciences Luncheon

Doltone House
Darling Island Wharf
Sydney
12:00pm
6 March 2026

The NSW Women in Life Sciences Luncheon (WILS), co-hosted by AusBiotech and Medicines Australia, is a premier event celebrating the pivotal roles women play in the life sciences sector.

Welcoming over 650 professionals, including CEOs, biotechnologists, researchers, and industry leaders, the luncheon offers an inspiring atmosphere where attendees come together to network, share insights, and honour the contributions of women in the field. The luncheon emphasises mentorship and networking, championing gender equity and the development of future female leaders.

As one of the most anticipated events of the year, the WILS Luncheon provides an opportunity to celebrate achievements, foster meaningful connections, and continue the vital conversation about supporting and advancing women in life sciences. Join us in this unforgettable gathering, where we recognise the progress made and champion the future of female leadership in the industry.

	Member (exGST)	Non-member (exGST)	Registration Discount	Speaking Opportunity	Brand Promotion
Luncheon Co-host partner (exclusive) [SOLD]	POA	POA	Y	Y	Y
Table centrepieces	9,000	11,500	Y	Y	Y
Welcome drinks	12,500	15,000	Y	Y	Y
Gift bag partner	5,000	6,500	Y		Y
Door prize	155	210			Y
Gift bag item	155	210			Y
Table gift	155	210			Y



Luncheon Co-Host Partner

(exclusive)

POA

SOLD

Shape a session and showcase why you are a leader in the life sciences sector. Help build the skill and provide real life practical experience to future leaders.

Program:

- Co-host naming rights: Women in Life Sciences Luncheon
- 5-minute speaking opportunity to welcome guests and promote your brand

Branding:

- Co-branding on all promotional materials prior to and during the event
- Opportunity to offer two (2) pieces of promotional material for each table. Flyers to be provided by the partner

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Opportunity for a joint media release with AusBiotech regarding the Women in Life Sciences program
- Recognised in all pre and post-event marketing, including LinkedIn and EDMs

Welcome Drinks

Member \$12,500 ex GST

Non-member \$15,000 ex GST

Enhance the ambiance of the luncheon and ensure your brand is the first to be noticed by sponsoring the Welcome drinks. This exclusive opportunity allows you to infuse your brand into a bespoke signature beverage, creating a memorable beginning for industry leaders and professionals.

Program:

- Signature drink to be served on arrival at the event.
- 2-minute speaking opportunity to welcome guests and promote your company (this could also be in the form of a toast to the achievements of women in life sciences)

Delegate:

- One branded table (10 tickets) at the Women in Life Sciences Luncheon seated near the stage.

Branding:

- Opportunity to provide photobooth or media wall (to be provided by partner)
- Opportunity to provide pop up banner and/or branded coasters (to be provided by partner)

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing





Table Centerpieces

Member \$9,000 ex GST

Non-member \$11,500 ex GST

Make an impression with table centrepieces! Your brand will be front and centre, with your logo showcased on each table for all attendees to see. A beautiful opportunity to elevate your brand while adding a touch of elegance to this inspiring event

Program:

- 2-minute speaking opportunity to welcome guests and promote your company

Delegate:

- One branded table (10 tickets) at the Women in Life Sciences Luncheon seated near the stage

Branding:

- Logo prominently featured in the centrepiece display on each table (approx. 65)

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing

Table Gift

Member \$155 ex GST

Non-member \$210 ex GST

Leave a lasting impact on each attendee by sponsoring table gifts. This thoughtful gesture demonstrates your commitment to inspiring and appreciating the incredible women shaping the future of life sciences.

Branding:

- Partner to provide gift

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing

Gift Bags

Gift Bag Partner

Member \$5,000 ex GST

Non-member \$6,500 ex GST

Join us in making a lasting impression on attendees by becoming the gift bag partner. Your brand will have prominent visibility on each of the gift bags, plus the opportunity to showcase products or promotional items directly to the influential and inspiring women in life sciences.

Branding:

- Logo on all gift bags provided to attendees (*Gift bag partner only*)
- Partner to provide a gift in each of the branded bags
- Logo included on thank you card in gift bag

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing

Gift Bag Item

Member \$155 ex GST

Non-member \$210 ex GST

Opportunity to provide a carefully selected gift bag item. As a sponsor, your contribution will be a cherished takeaway, enriching attendees' memories of the event.

Door Prize

Limited to 6 opportunities

Member \$155 ex GST

Non-member \$210 ex GST

Opportunity to provide a door prize on behalf of your organisation, leaving an enduring impression on attendees.

Branding:

- Partner to provide gift

Marketing:

- Electronic acknowledgement in WILS digital platforms, including event website
- Recognised in all pre and post-event marketing



AusBiotech AusMedtech

CROWN
TOWERS
Perth

19-21 May
2026



**BUSINESS
EVENTS
PERTH**

AusMedtech

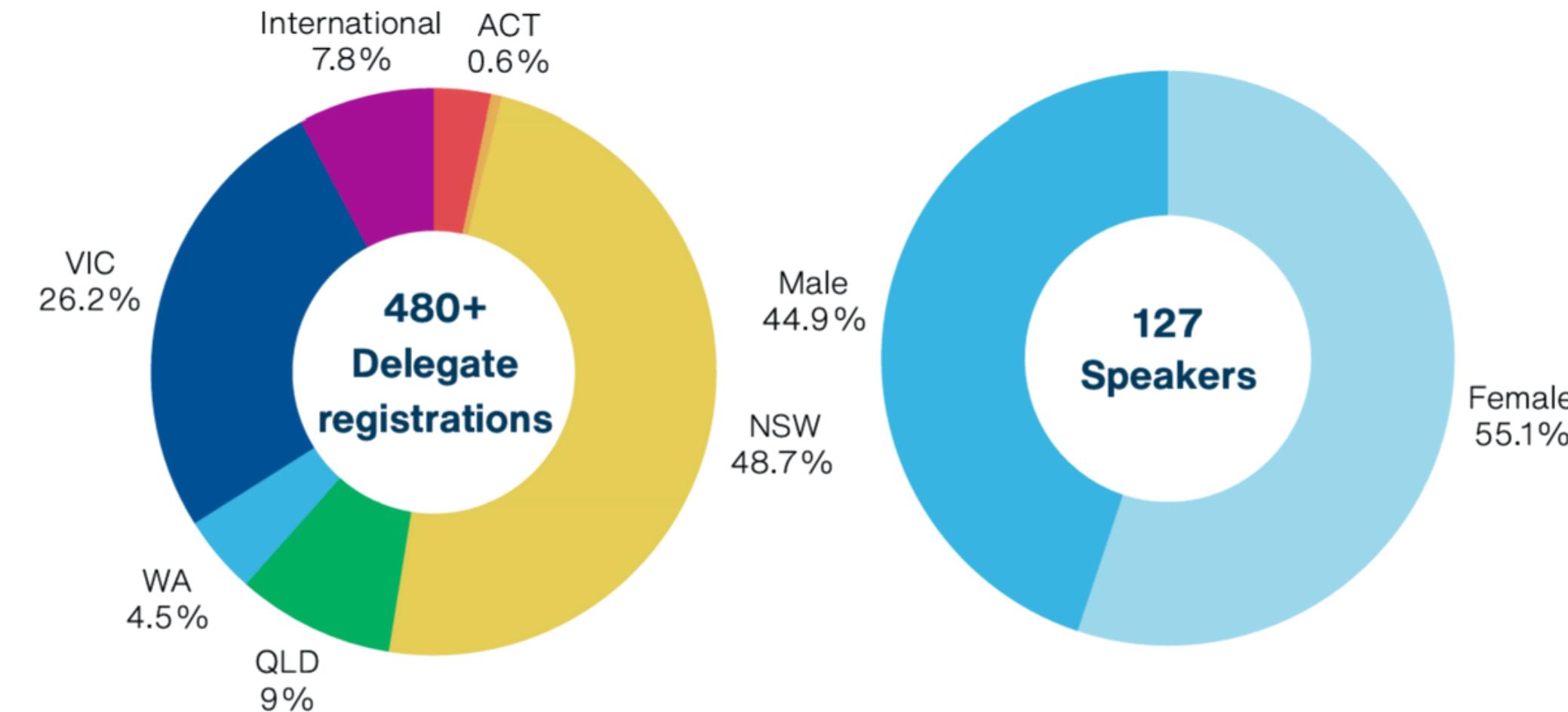
Crown Towers, Perth, WA
19-21 May 2026

By partnering with AusMedtech Conference 2026, your organisation will gain visibility and align with the forefront of medical technology innovation. Our event features an enriching program led by industry experts, covering a wide array of current trends, critical and emerging topics, breakthroughs, and compelling narratives.

The Australian medtech (devices and diagnostics) and digital health industry is on the rise, increasing by 50% between 2019 and 2022 to now encompass 577 companies. This is amongst a flourishing biotechnology sector that has grown as a whole by 43% since 2019.

More than just visibility, sponsoring AusMedtech 2026 signifies your commitment to fostering innovation, supporting vital discussions in healthcare, and being at the forefront of the rapidly evolving medtech landscape. This is an unrivaled opportunity to demonstrate your company's leadership and dedication to advancing healthcare technology and innovation.

2025 in Numbers



Sponsorship Overview

	Member (ex GST)	Non-member (exGST)	Delegate registration	AusPartnering	Speaking opportunity	Build your own satchel	Logo on event marketing	Recognition on website & app
Conference dinner	18,500	23,125	Y	Y	Y	Y	Y	Y
Welcome reception	16,000	20,000	Y	Y	Y	Y	Y	Y
Closing reception	8,000	10,000	Y	Y	Y	Y	Y	Y
Session partners	individually priced options		Y	Y	Y	Y	Y	Y
AusPartnering	9,600	12,000	Y	Y		Y	Y	Y
Early-Stage Innovation Forum	6,500	8,125	Y	Y	Y	Y	Y	Y
Coffee cart & reusable cups	15,000	18,750	Y	Y		Y	Y	Y
Charge bar	7,000	8,750	Y	Y		Y	Y	Y
Water sponsor	8,000	10,000	Y	Y		Y	Y	Y
Satchel sponsor	4,000	5,600	Y	Y		Y	Y	Y
Registration partner	10,000	12,500	Y	Y		Y	Y	Y
Lanyards	6,000	7,500	Y	Y		Y	Y	Y
Event app	6,000	8,400	Y	Y		Y	Y	Y
Networking lounge	10,000	12,500	Y	Y		Y	Y	Y
Giant screen advertising	1,000	1,400				Y	Y	Y
BioBytes	1,500	2,100				Y	Y	Y
BioInnovation Spotlight Sponsor	15,000	18,750	Y	Y	Y	Y	Y	Y
BioInnovation Spotlight Partner	2,500	3,500	Y		Y			
Exhibition	individually priced options		Y	Y		Y	Y	Y



Conference Dinner

Member \$18,500 ex GST

Non-member \$23,125 ex GST

RESERVED

Step into the spotlight as the conference dinner partner at AusMedtech. Align your brand with an evening that transcends the ordinary, providing the perfect backdrop for meaningful connections and shared experiences.

A night of elegance, networking, and unforgettable moments, attended by over 250 guests. This is your golden ticket to be at the heart of the most memorable part of AusMedtech.

Program:

- Partnership of dinner with shared acknowledgement with the host industry body and Host State Partner
- Verbal acknowledgement at the dinner
- Right of reply, maximum of 5 minutes

Delegate:

- Two (2) conference registrations including AusPartnering
- One (1) VIP table including dinner for all guests

Branding:

- Opportunity to provide a banner for display during the dinner (banner to be provided by partner)
- Opportunity to provide a gift for each place-setting on all dinner tables (item to be provided by partner)
- Company logo featured dinner menu

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Welcome Reception



Member \$16,000 ex GST

Non-member \$20,000 ex GST

Launch with impact and have your brand kickstart the AusMedtech conference. This event will give delegates the chance to reconnect with colleagues and make new contacts. Place your brand front of mind, take the opportunity to address the delegates and help set the tone for an unforgettable conference experience.

Program:

- Opportunity to address delegates (maximum of 5 minutes) at the commencement of the Welcome reception

Delegate:

- Two (2) conference registrations including AusPartnering

Branding:

- Exclusive opportunity for distribution of promotional material at the Reception (materials provided by partner)
- Opportunity for a freestanding banner to be displayed during the Reception (banner to be provided by partner)

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Closing Reception

Member \$8,000 ex GST

Non-member \$10,000 ex GST

As the curtain descends on two days of deals, education, and networking at AusMedtech, picture your brand not just witnessing but orchestrating the grand finale.

Let your brand resonate in the echoes of a well-celebrated event, and ensure that as delegates wind down, your brand stays front and centre in their minds.

Program:

- Opportunity to address delegates (maximum of 5 minutes) at the commencement of the Closing reception

Delegate:

- Two (2) conference registrations including AusPartnering

Branding:

- Exclusive opportunity for distribution of promotional material at the Reception (materials provided by partner)
- Opportunity for a freestanding banner to be displayed during the Reception (banner to be provided by partner)

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



AusPartnering

Member \$9,600 ex GST

Non-member \$12,000 ex GST

Sponsor the AusPartnering rooms (15+). Champion a future where connections are made effortlessly, collaborations are optimised, and opportunities abound, all with your brand at the forefront.

The AusPartnering app is the central access point for business matching; the program is used by delegates before, during and after the event to arrange one-to-one meetings with other delegates. Accessible on smartphones and web-based platforms, the app is widely accessible and easy to use.

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Logo on the AusPartnering app, communications and onsite desk
- Logo on non-exclusive use AusPartnering rooms

Marketing:

- Opportunity to provide collateral in each meeting room
- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing

Event App

Member \$6,000 ex GST

Non-member \$8,400 ex GST

Don't just be part of AusMedtech, be the force that keeps it pulsating with energy and connectivity. Secure your spot as the app sponsor and let your brand be the guiding light in the palm of every delegate's hand.

Your custom branding will feature prominently throughout the app, alongside the Host Industry Partner and Host State Partner. The app will be available for download from the Google Play and Apple App stores prior to the event.

Program:

- Co-own the event app alongside AusMedtech and the Host Partners

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Dedicated partner icon within the app
- Custom splash (loading) image
- Custom carousel advertising banners
- Logo incorporated into header image

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing

NB: All custom images are to be provided by partner. App design, layout and branding positioning is at the discretion of AusBiotech.



Session Partners

Plenary

Member \$6,500 ex GST

Non-member \$8,900 ex GST

Concurrent

Member \$4,500 ex GST

Non-member \$6,100 ex GST

Providing you the opportunity to sponsor a session within the AusMedtech conference. Showcase your organisation as a leading organisation who supports research, development and education within the Medtech community and industry.

Giving your organisation targeted branding and the opportunity to be a thought leader at the AusMedtech conference.

Program:

- Opportunity to provide a speaker, panelist or chair for the nominated session in consultation with the program committee

Delegate:

- One (1) conference registration including AusPartnering for the nominated speaker (any additional costs, including travel, are the responsibility of the partner)
- One (1) additional conference registration including AusPartnering

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Early-Stage Innovation Forum (ESIF)

Member \$6,800 ex GST

Non-member \$8,500 ex GST

RESERVED

This is a dynamic platform where the spark of innovation transforms into a blazing opportunity.

The Early-Stage Innovation Forum enables early-stage projects and technologies from research institutes, universities, hospitals and pre-series A companies in the area of human therapeutics and enabling technologies to pitch to a panel of industry experts, corporate VCs and early-stage investors to continue their commercialisation journey.

Program:

- Opportunity to provide an expert panellist for the ESIF in consultation with the program committee
- Opportunity to provide a prize to the winning pitch team

Delegate:

- One (1) conference registration, including AusPartnering for the nominated expert panellist (any additional costs, including travel, are the responsibility of the partner)
- One (1) additional conference registration, including AusPartnering

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Coffee Cart & Reusable Coffee Cups



Coffee Cart

Member \$8,000 ex GST

Non-member \$10,000 ex GST

Reusable Coffee Cups

Member \$8,000 ex GST

Non-member \$10,000 ex GST

Coffee Bundle

Member \$15,000 ex GST

Non-member \$18,750 ex GST

CART: Energise AusMedtech's networking opportunities by sponsoring the coffee cart. Put your brand at the heart of every revitalising break, with prominent branding on the coffee cart, making your presence an integral part of these lively moments.

Program:

- Company branding printed on the coffee station

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Opportunity to provide sustainable disposable branded coffee cups (cups to be provided by partner)

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

REUSABLE CUPS: Strategically positioned at the in catering areas, these cups offer sustainable sipping while keeping your brand in the hands of every delegate.

Program:

- Exclusive ownership of the reusable coffee cup featured within the catering space

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Coffee cup branding

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Recharge and Refresh Lounge

Charge Bar

Member \$7,000 ex GST

Non-member \$8,750 ex GST

Fresh Juice Cart

Member \$8,000 ex GST

Non-member \$10,000 ex GST

Recharge and Refresh Bundle

Member \$14,000 ex GST

Non-member \$17,500 ex GST

CHARGE BAR: Power up your presence. The prominently positioned networking charge bar provides delegates a central meeting point to charge their devices, catch up on emails, have an impromptu meeting or just relax between sessions.

Program:

- Exclusive ownership of the networking charge bar
- Bar furniture

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Company branding of the charge bar

Marketing:

- Opportunity to provide collateral for display within the charge bar
- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

NB: Partners of the charge bar can upgrade the design of the charge bar / lounge at an additional cost

FRESH JUICE CART: Be a refreshing presence within AusMedtech by sponsoring the fresh juice cart at AusMedtech. Your logo will feature prominently on the juice cart enhancing attendee experience during networking breaks and ensuring your brand is remembered.

Program:

- Company branding printed on the juice cart station

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Opportunity to provide branded juice cups (cups to be provided by partner)

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Water Sponsor

Member \$8,000 ex GST

Non-member \$10,000 ex GST

Secure your spot as the water sponsor and be the refreshing face of sustainability at AusMedtech – because it's not just about staying hydrated; it's about making a lasting impact.

Water bottles branded with your logo will be displayed at the catering area and on refill stations. Continue your brand exposure long after the conference, demonstrate your ESG credentials and help the event reduce the volume of disposable cup waste.

Program:

- Exclusive ownership of the water bottles and featured at water stations

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Water bottle branding

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Delegate Satchels

Member \$4,000 ex GST

Non-member \$5,600 ex GST

Include your branding front and centre on the satchels given to all delegates at 'build your own' satchel stand. This package provides maximum visibility at the event and beyond.

Program:

- Opportunity to co-brand delegate satchels alongside AusBiotech and Host Partners

Branding:

- Logo printed on the conference satchel alongside AusBiotech and the Host Partner logos

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Registration Partner & Lanyards



Registration Partner

Member \$10,000 ex GST

Non-member \$12,500 ex GST

Lanyards

Member \$6,500 ex GST

Non-member \$8,500 ex GST

Registration & Lanyard Bundle

Member \$15,000 ex GST

Non-member \$18,750 ex GST

REGISTRATION: Become a pivotal part of AusMedtech as the Registration partner and amplify your brand's reach. Your logo will be featured across all registration points, from online registration forms to onsite kiosks and badges, providing continuous brand visibility throughout the event.

Program:

- Exclusive partnership of registration for AusMedtech

Delegate:

- Two (2) conference registrations including AusPartnering

Branding:

- Logo prominently featured on online registration
- Recognition on registration kiosks throughout the event venue
- Logo printed on the back of every attendee badge

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

LANYARDS: One of the most prominent packages available with your logo featured on the lanyards worn by all delegates throughout AusMedtech. Featured in conference photos, the lanyard partnership is an ideal way to ensure that your logo is not just worn but remembered as a beacon of support for progress and collaboration.

Program:

- Exclusive ownership of the conference lanyard

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Logo printed on lanyards

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Networking Lounge

Member \$10,000 ex GST

Non-member \$12,500 ex GST

Position your brand as the focal point of networking and collaboration by sponsoring the networking lounge at AusMedtech.

This dynamic space serves as the epicentre for delegates to connect, share insights, and forge strategic alliances. Imprint the lounge with your corporate message and seize unparalleled exposure through this prime branding opportunity.

Program:

- Exclusive ownership of the networking lounge
- Lounge furniture

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Company branding of networking lounge

Marketing:

- Opportunity to provide collateral for display within the networking lounge
- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing

NB: Partners of the lounge can upgrade the design of the lounge at an additional cost



BioInnovation Spotlight



Located in the heart of the Exhibiton Hall at AusMedtech, The BioInnovation Spotlight is a dynamic and high-impact stage that offers sponsors a unique opportunity to showcase their cutting-edge technologies and innovative solutions in a fast-paced, 10-minute pitch session directly to a targeted audience of conference delegates.

Scheduled during the catering breaks, these brief yet powerful presentations are designed to capture attention and generate meaningful engagement with key industry stakeholders.

BioInnovation Spotlight Sponsor

Member \$15,000 ex GST

Non-member \$18,750 ex GST

Program:

- Exclusive partnership of the BioInnovation Spotlight at AusMedtech 2026
- Two 10-minute session during AusMedtech catering break or full morning tea / afternoon tea break to present

Delegate passes:

- One (1) conference registration including AusPartnering

Branding:

- Logo featured at the BioInnovation Spotlight at AusMedtech
- Opportunity to provide freestanding banner to be displayed at the BioInnovation Spotlight (partner to provide banner)

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Session Partner

Member \$1,800 ex GST

Non-member \$2,600 ex GST

Program:

- One 10-minute session during AusMedtech catering break

Branding:

- Logo featured at the BioInnovation Spotlight at AusMedtech

Marketing:

- Electronic acknowledgement in AusMedtech's digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Exhibition

Single

Member \$4,200 ex GST

Non-member \$5,460 ex GST

Double

Member \$8,200 ex GST

Non-member \$10,660 ex GST

Space only double

Member \$8,000 ex GST

Non-member \$10,400 ex GST

As an exhibitor at AusMedtech, you'll gain access to a diverse audience of decision-makers, investors, and influencers eager to explore the latest breakthroughs in global medtech success.

Whether you're a trailblazing startup seeking funding, an established company looking to expand your network, or a research institution showcasing groundbreaking discoveries, AusMedtech provides the perfect stage to elevate your presence in the rapidly evolving landscape.

Inclusions:

Booth:

- As per above package and as per size selected

Exhibitor passes:

- Two (2) exhibitor passes per 9sqm (See overleaf)

Branding:

- Fascia sign as per package

Marketing:

- Lead generation: capture delegate details by scanning name tags
- Listed as an exhibitor on AusMedtech website and conference applications
- Opportunity to provide flyer for 'build your own' satchel stand

Exhibition



Single

Member \$4,200 ex GST
Non-member \$5,460 ex GST

Double

Member \$8,200 ex GST
Non-member \$10,660 ex GST

Space only double

Member \$8,000 ex GST
Non-member \$10,400 ex GST

Single exhibition booth package Inclusions:

- Size: 3m x 3m booth
- Walls: 2.4mh walls
- Fascia Nameboard sign: digital printed exhibitor name board on each open side (max 30 characters)
- Lighting: One High Lumen LED light per booth mounted behind the nameboard
- Power: One 4amp general purpose outlet per stand

Double exhibition booth & space only package Inclusions:

If you want to build your custom booth or simply need a bigger space than what our single exhibition package offers, you can book a double (6x3m) or custom space. You are free to use the complimentary Seamless structure (same build as the single booth) or build your own custom booth.



AusBiotech

State Events

State Based Member Networking Events



BioCheers

Member POA

*note additional costs below

These informal after-work networking events are held regularly throughout the year in central locations, providing an opportunity for members and industry representatives to meet, develop relationships and to engage with their local State Branch Committee.

We expect between 60-250 guests, depending on the state, from the biotechnology sector, including start-ups, C-level representatives from SMEs, universities and institutes, and members of the investment community, government representatives and service providers.

BioCheers sponsorship is available in each of the following states:

- Victoria
- New South Wales
- Queensland
- South Australia
- Western Australia

AusBiotech manages all event logistics, marketing and registrations. The event will be marketed through direct email communication, the AusBiotech website, BiotechDispatch and will be included in national event updates to our database of more than ~20,000 contacts.



BioCheers

Member POA

*note additional costs below

Host partner (sponsor) to provide the following, or AusBiotech can organise on behalf of the host partner and invoice accordingly for venue, AV associated costs, food and beverage consumption:

- Function venue appropriate for up to 60-250 attendees for a stand-up cocktail reception to run from 5:30 pm – 7:30 pm
- Finger food and beverage catering for up to 60+ people (attendance numbers TBC), including any associated costs for staff and equipment
- Provide AV requirements, including audio speakers and handheld microphone/lectern
- Provide tables appropriate for registration and catering (food and beverage) set up
- Ensure there is appropriate space for caterer to set up and store items

Host partner to receive:

- Opportunity for a representative to provide a short welcome (3-5 minutes) during the event
- Recognition on the invitation and event-specific marketing material
- Recognition during AusBiotech's remarks acknowledging Host Partner support
- Opportunity to provide gift bags/marketing materials to all attendees
- Opportunity to host a site tour before the BioCheers event (where applicable)

Please note:

*Host partner (sponsor) will be responsible for providing light nibbles and drinks and any associated costs i.e. venue and AV requirements.

*Estimated cost for food & and beverage \$2,000 - \$3,000.



Webinars

Member \$7,000 ex GST

Unlock the power of industry leadership by sponsoring an exclusive webinar session. This unique opportunity allows your organisation to host a high-impact online session, positioning your brand at the forefront of biotech innovation. Engage directly with a targeted audience of while showcasing your expertise, products, or services in a dynamic and interactive format. As a webinar sponsor, you'll gain visibility across our marketing channels, establish thought leadership, and build valuable relationships within the biotech community—all from the convenience of a virtual platform. Don't miss this chance to lead the conversation shaping the future of biotechnology.



We expect between 50-200 members, from the biotechnology sector, including start-ups, C-level representatives from SMEs, universities and institutes, and members of the investment community, government representatives and service providers.

Sponsoring this webinar provides unparalleled access to a highly engaged and targeted audience. Benefits include:

- 1 hour program with a Q&A format
- Direct brand exposure to industry professionals
- Speaking opportunities for your company and partners
- Logo placement on all promotional materials

AusBiotech manages all event logistics, marketing, registrations and dedicated event support during the webinar. The event will be marketed through direct email communication, the AusBiotech website, and will be included in national event updates to our member database of more than ~20,000 contacts.

Our team is here to help

If you have any further enquiries regarding sponsorship or partnership opportunities feel free to contact our events team

events@ausbiotech.org

6 March

Sydney, NSW

Contact

Women in Life Sciences

www.ausbiotech.org/events/event/women-in-life-sciences-2026

Anuhari Mallawarachchi amallawarachchi@ausbiotech.org
0491 373 746

19 May

Perth, WA

Contact

AusBiotech MedtechInvest

Britney Toogood btoogood@ausbiotech.org
0428 553 199

19 - 21 May

Perth, WA

Contact

AusBiotech AusMedtech

www.ausmedtech.com.au

Anuhari Mallawarachchi amallawarachchi@ausbiotech.org
0491 373 746

20 October

Gold Coast, QLD

Contact

AusBiotech Invest

www.ausbiotechinvest.com

Britney Toogood btoogood@ausbiotech.org
0428 553 199

20 - 23 October

Melbourne, VIC

Contact

AusBiotech International Conference

www.ausbiotechic.com

Britney Toogood btoogood@ausbiotech.org
0428 553 199

Quarterly

VIC, NSW, QLD, SA, WA

Contact

BioCheers & BioBriefings

<https://www.ausbiotech.org/events/category/state-events>

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0407 980 963